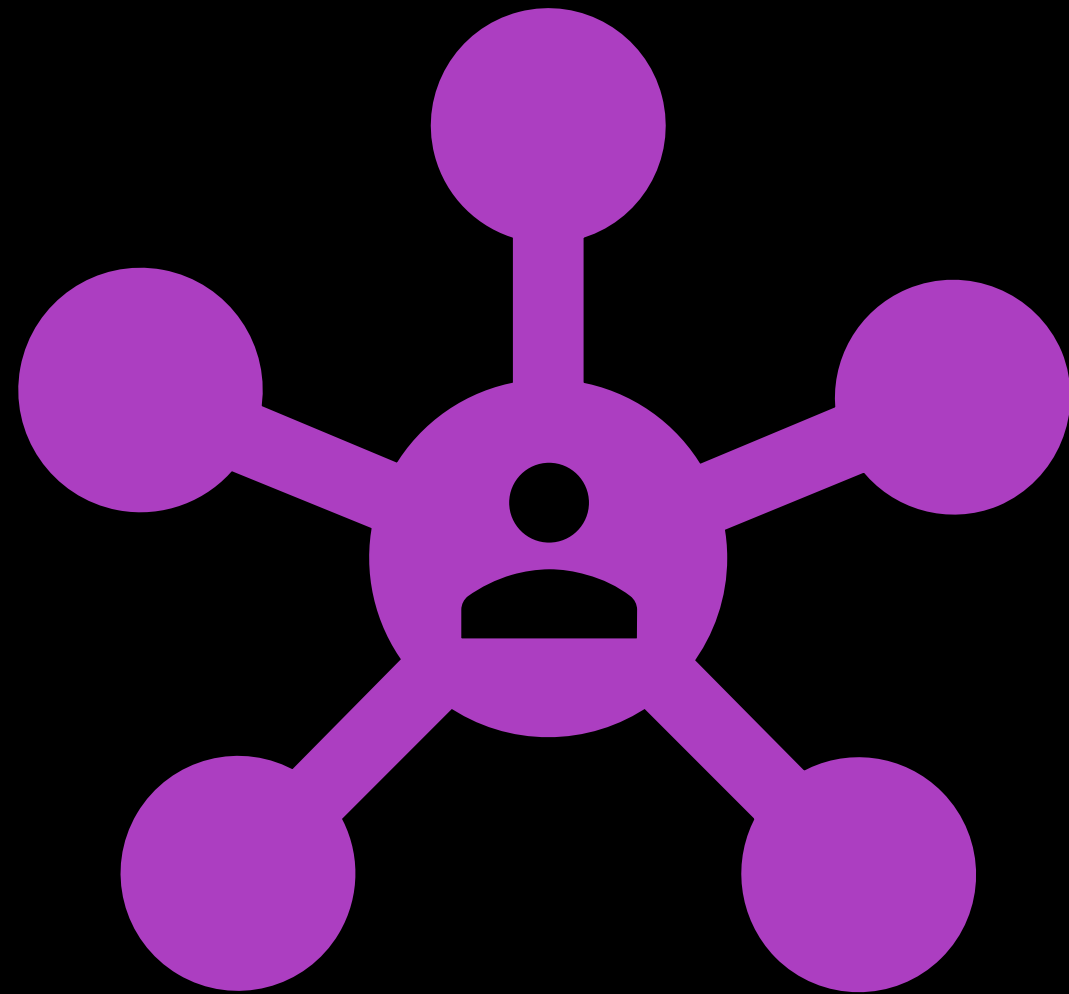


*MAY ECOSYSTEM  
ENRICHMENT*

**USING LMI**



# WELCOME TO ECOSYSTEM ENRICHMENT!



- Monthly professional development opportunity for workforce professionals - career coaches, business services representatives, training instructors, and more!
- Information that helps connect a complex system of services so that jobseekers can get the support they need to find, obtain, and maintain quality employment -no matter where they start!
  - Broadly applicable workforce development skills/knowledge with local context
- Join us each month for more, invite others you think are a good fit, and reach out if you have questions about previous or upcoming sessions

# HOUSEKEEPING ITEMS

- The session is being recorded, the PowerPoint and other materials will be sent out after the session.
- Please mute yourselves to make sure that speakers can be heard, and we do not experience feedback. No need to keep video on unless you want!
- This session is structured with several presenters, information regarding each presenter's organization will be shared after the session along with any helpful links/websites shown
- Feel free to share your own thoughts, reactions, and reflections to the topics as we go along. If time allows, we can move to participant questions, so please send those to me privately!

# AGENDA

The background is dark with faint, light-gray technical diagrams. On the right side, there are two large circular diagrams resembling protractors or gauges with degree markings. On the left side, there are smaller circular elements and dashed lines, some with arrows indicating direction.

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Welcomes and Introductions

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***Using LMI Presentation, TPMA***

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Wrap-Up

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Closing Remarks

# WHY LABOR MARKET INFORMATION

- Understand the dynamics of the current labor force and identify potential retirement trends
- Understand where workers are coming from and where residents are working
- Understand industry-wide trends that will be affecting your customers
- Understand target industries that are ripe for sector strategy initiatives
- Compare with education and training programs that exist to determine if they meet employer needs
- Compare in-demand occupations and wage data with career pathways that lead to advancement and family-sustaining wages



# INDIANA'S LMI TOOLS

Indiana Career Connect

Indiana Career Ready

IN Training

IN Promoted Industry Certifications

O\*Net

Career One-Stop

Hoosiers by the Numbers

# INDIANA CAREER CONNECT

- Labor Market Facts
- Area Profiles
- Industry Profiles
- Occupational Profiles
- Education Profiles

<https://www.indianacareerconnect.com/vosnet/MenuLandingPage.aspx?enc=A3n6lYiuyg+i5hcnWMZuOrLspJB7t62wYreYqyJNYdl=>

# INDIANA CAREER READY

- Explore Interests
- Explore Careers
- Search INDemand Jobs
- Search for Training

<https://indianacareerready.com/Jobseeker/Index>



# IN TRAINING

- The **INTraining list** is an inclusive list of all training provider applicants whose training programs meet the basic application standards set by the State of Indiana Department of Workforce Development (DWD).
- The **ETP list** is a subset listing of INTraining providers whose training programs meet additional demand and performance criteria set by the Workforce Innovation and Opportunity Act (WIOA) and DWD. These programs are eligible for WIOA funding through the local WorkOne office.

<https://intraining.dwd.in.gov/ProgramLocation/ProgramSearchView>

# IN PROMOTED INDUSTRY CERTIFICATIONS

- Recognized and valued by industry
- Lead to quality employment

<https://www.in.gov/dwd/career-training-adult-ed/indianas-promoted-industry-certifications/>

# O\*NET

- Occupations by
  - Bright outlook
  - Career clusters
  - Hot Technology
  - Industry
- Find information by
  - Job duties
  - Related activities
  - Soft Skills
  - Tech skills



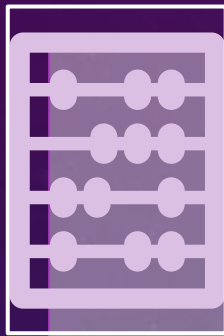
# DEFINITIONS

Systemic collection, analysis, reporting, and publishing of a broad range of data that describes current economic conditions within a given area

Any data or analysis related to the workforce



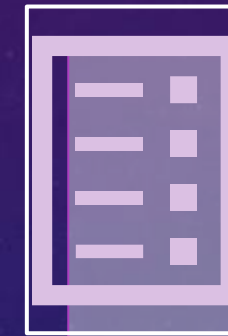
# LMI PROVIDES INFORMATION ON MANY TOPICS



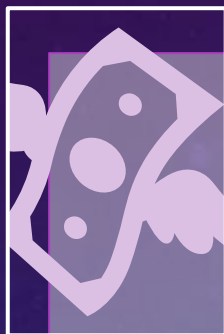
# of jobs in specific industry



# workers in an occupation



# unemployment



Average wages



Types of Current Jobs



Hot future jobs



Local/State/Federal Economic Health



Current in-demand occupations



Characteristics of workers

# TYPES OF LMI DATA

## Employment Data

- Number of Jobs
- Job Location
- Total Payroll
- Industry Sector

## Wage Data

- Industry Average
- Occupation Average

## Labor Force Data

- Number Working
- Labor Force Size
- Unemployment Rate

## Demographic Data

- Population Characteristics
- Claimant Characteristics
- Workforce Characteristics
- Commuting Patterns

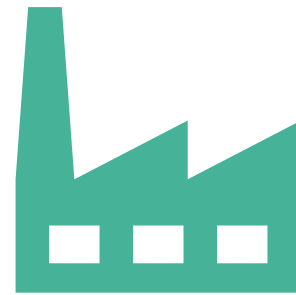
## Career Planning Data

- Hot Jobs
- Training/Education Required
- Projected Demand

# CLASSIFICATION OF LMI



Geographic



Industrial



Occupational

# GOAL: USE LMI TO HELP A JOBSEEKER FIND WORK

- Summarize jobseekers situation
- Identify LMI data types that might fit jobseeker needs
- Locate and Access National, State, and Local Data
- Assess data and relay information to jobseeker

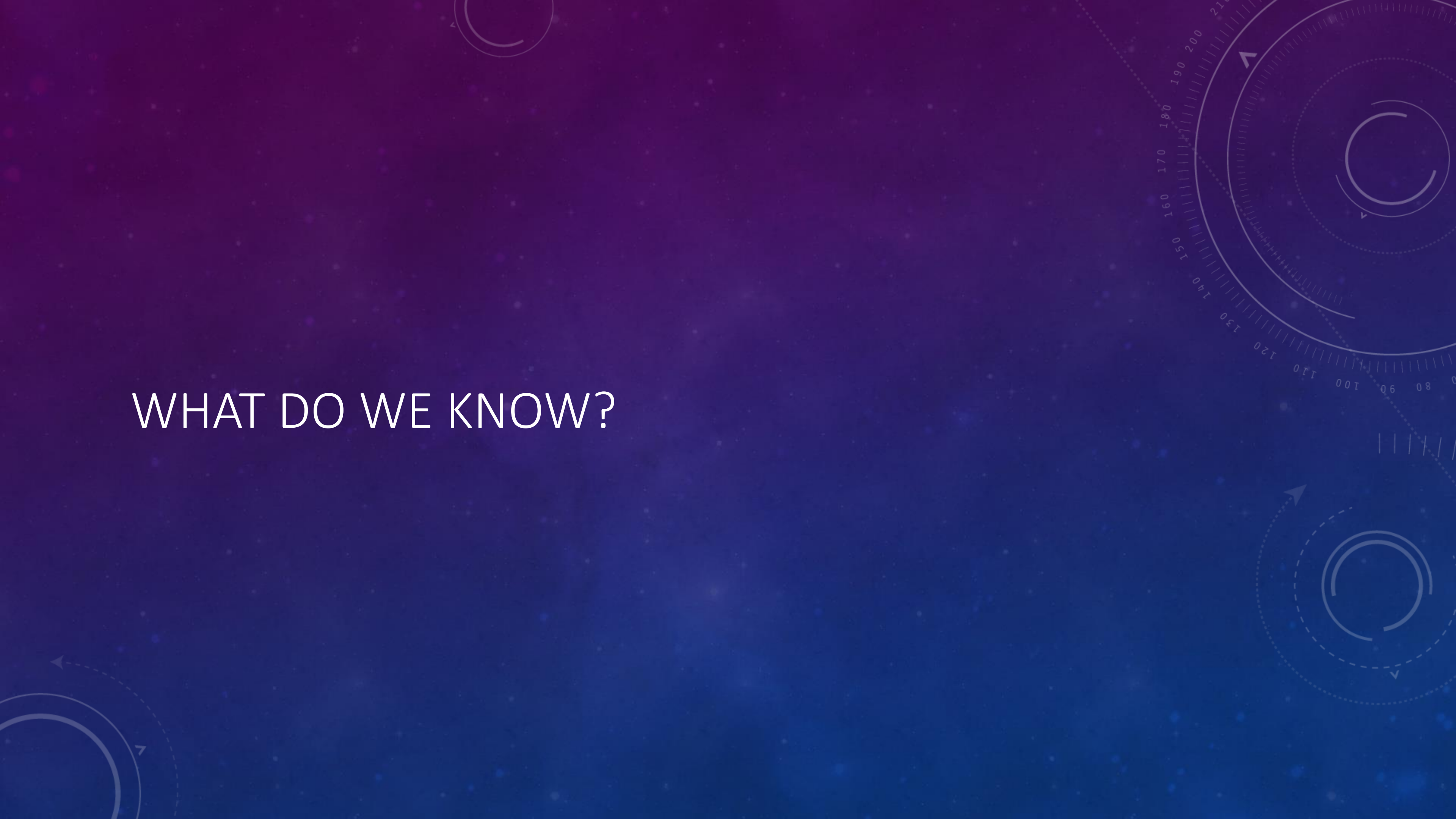


# CASE STUDY

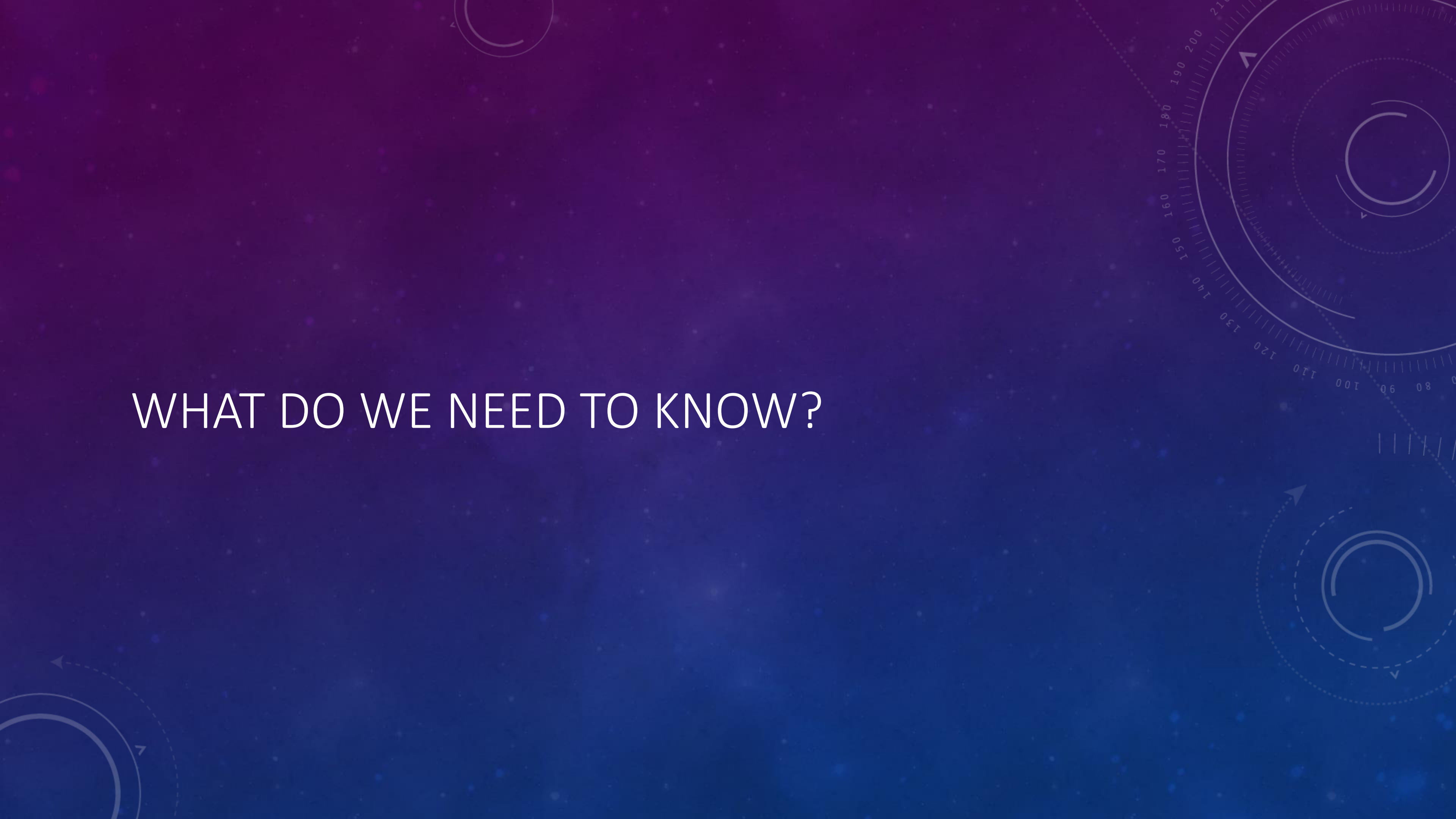
Jobseeker

Jobseeker. I moved back to help my parents. I'm a construction worker, mostly building houses for the last ten years. I've done a lot of rough and finish carpentry, some roofing and panel installation. I'm almost broke. I sold my car to pay bills. I made \$15 an hour in Texas and want to make close to that here. I would like a green job

WHAT DO WE KNOW?



WHAT DO WE NEED TO KNOW?





# THE PROCESS

1. Gather all the facts.
2. Decide which data you might need, then locate and retrieve it.
3. Analyze data and draw conclusions.
4. Use multiple sources to check for job vacancies, and weigh other options.
5. Relay results.



Job Seeker Information		
Job Seeker Summary		Questions for Job Seeker
<div>①</div> <div>List what you know and what you need to know about Luca.</div>		
Data Brainstorming		
What do I need?	Where do I find it?	How do I get there?
<div>②</div> <div>Decided what data is needed</div>	<div>③</div> <div>Think about where to retrieve that information</div>	<div>④</div> <div>List possible links here</div>

## Job Seeker Information

Job Seeker Summary	Questions for Job Seeker
<ul style="list-style-type: none"><li>• Ten years construction background</li><li>• Skills set identified: flooring, carpentry,</li><li>• Transportation and income barriers identified</li><li>• Desired salary - \$15/hr</li><li>• Education/training/certifications unknown</li></ul>	<p>Have you completed any education/vocational training courses?</p> <p>What specific duties can you perform (an assessment of current occupation-specific skills might be needed)</p> <p>Are you willing to receive additional training related to green construction?</p> <ul style="list-style-type: none"><li>• Have you considered other careers or occupations?</li><li>• How will you handle income and transportation challenges?</li></ul>

## Data Brainstorming

What do I need?	Where do I find it?	How do I get there?
<ul style="list-style-type: none"><li>• Information about green construction jobs</li><li>• State and local demand for green construction jobs</li><li>• Education and training opportunities for green construction jobs</li></ul>	<ul style="list-style-type: none"><li>• O*NET Online – O*NET Green Report/Skills Profiler/Skills Search</li><li>• CareerOneStop – Employer Locator Tool</li><li>• OES Wages</li></ul>	<ul style="list-style-type: none"><li>• <a href="http://www.onetonline.org">www.onetonline.org</a></li><li>• <a href="http://www.careeronestop.com">www.careeronestop.com</a></li><li>• <a href="http://www.bls.gov/oes">www.bls.gov/oes</a></li></ul>

## Data Retrieval

(Highlight data that will help this job seeker)

(Place a ✓ next to transferable data sources)

Data Types

Data Sources

Data Links

Summarize  
the data you  
will need to  
help the  
jobseeker

National:

State:

Local:

List  
national,  
state &  
local  
sources &  
links if  
known.

# A DEMONSTRATION

[HTTPS://WWW.ONETCENTER.ORG/](https://www.onetcenter.org/)

[HTTPS://WWW.ONETONLINE.ORG/](https://www.onetonline.org/)



## Link Data to Job Seeker Needs

What did the data tell me?

How can I use this data to help the job seeker?

What other options might the job seeker have?

Are there any remaining barriers to employment?

## Let Data Guide Job Search

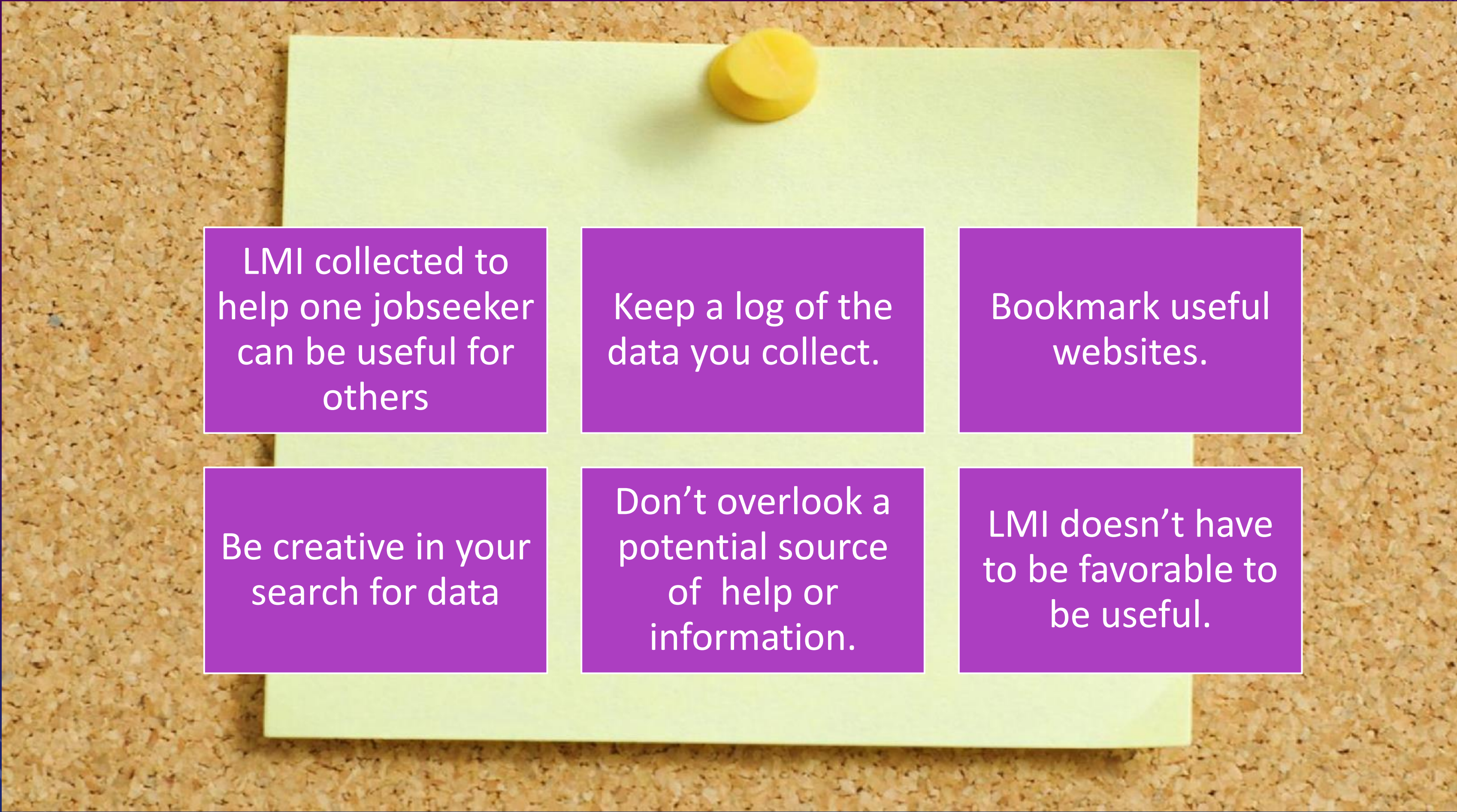
**Are there any current job openings?**

**If not, what about related occupations?**

**If no immediate prospects, what about re-training options?**

**Who can I turn to for more information?**





LMI collected to  
help one jobseeker  
can be useful for  
others

Keep a log of the  
data you collect.

Bookmark useful  
websites.

Be creative in your  
search for data

Don't overlook a  
potential source  
of help or  
information.

LMI doesn't have  
to be favorable to  
be useful.



# WRAP-UP

Next Session: June 23rd

[Register Here](#)

Are you a new career coach, navigator,  
or case manager looking for  
resources?

Are you a seasoned professional with  
resources to share?

Check out the Resource Library where  
you can access & request materials to  
help as you serve jobseekers



# ECOSYSTEM ENRICHMENT

YEARLY SCHEDULE

<b>JULY</b> 7/22 <b>De-Escalation &amp; Conflict Resolution</b> <small>How preventing and handling conflict in the workplace can impact your organization</small>	<b>AUGUST</b> 8/26 <b>Social Identity &amp; Its Effect on Case Management</b> <small>Understanding how we perceive ourselves and the impact this has in the workplace and in life</small>	<b>SEPTEMBER</b> 9/23 <b>Career Assessments 101</b> <small>Understanding how to leverage career assessments to better career planning and job placement</small>
<b>OCTOBER</b> 10/28 <b>The Basics of Career Training: What it Takes to Land Hot Jobs</b> <small>Learn about several career programs and opportunities and how to connect them to clients</small>	<b>NOVEMBER</b> 11/18 <b>Employment Barriers &amp; Making the Right Referrals</b> <small>Learn where to locate resources for your jobseekers based on their unique needs and how to make referrals</small>	<b>DECEMBER</b> N/A <b>No Presentation</b> <small>Happy Holidays!</small>
<b>JANUARY</b> 1/27 <b>The Role of Active Listening in Client Relationships</b> <small>Understand the fundamentals of listening, and what barriers and behaviors encourage active listening</small>	<b>FEBRUARY</b> 2/24 <b>EmployIndy Strategic Planning Stakeholder Session with Hedges</b> <small>Provide valuable feedback on EmployIndy's new Strategic Plan and hear progress on the current Plan</small>	 <b>MARCH</b> 3/24 <b>Employment Support for Individuals in Recovery</b> <small>Explore tools for improved coaching, and learn the uniqueness of finding and maintaining employment</small>
 <b>APRIL</b> 4/28 <b>Understanding the Benefits Cliff and How it Impacts Jobseekers</b> <small>How to talk to clients about benefits, what options exist, and what resources are available</small>	 <b>MAY</b> 5/26 <b>How to use LMI to Guide your Case Management &amp; Coaching</b> <small>How using LMI data can help make the best informed decisions for clients</small>	 <b>JUNE</b> 6/23 <b>The Skills Employers Actually Want</b> <small>Understand employer perspectives to hiring and retaining employees</small>

All meetings held from 3:00PM - 4:30PM EST

## Closing Remarks

- Please make sure to download the Yearly Schedule and share Monthly Flyers!
- Quick Ending Poll
- Any last thoughts/announcements?
- Thanks for joining!