

Housekeeping Items

- The session is being recorded, the PowerPoint and other materials will be sent out after the session.
- Please mute yourselves to make sure that speakers can be heard and we do not experience feedback. No need to keep video on unless you want!
- You will be able to ask questions using the chat function
 - If you'd like to ask your question live, please wait until Q&A
 - If you have are having issues with anything, feel free to text 317-690-4238

Overview & Goals

Presentation on Labor Market Information

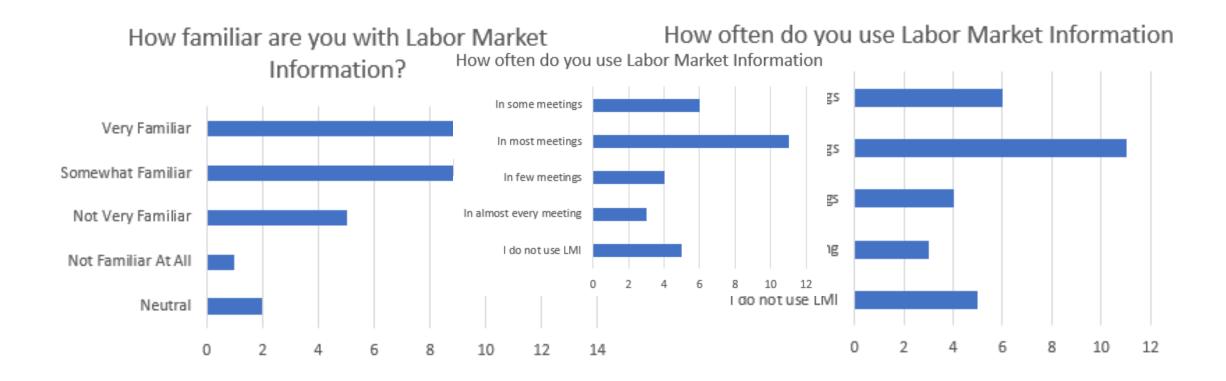
LMI Activity

A&D

Ecosystem Partner Presentation

Wrap-Up

Poll Results

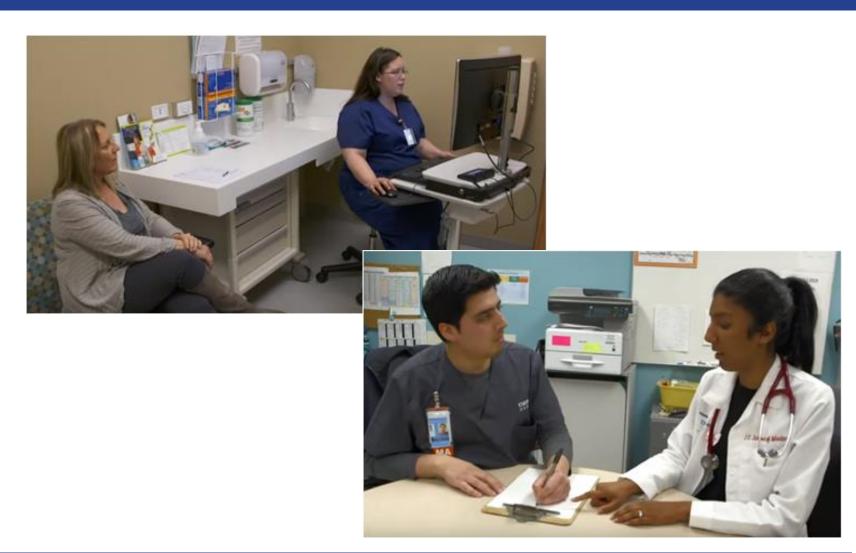


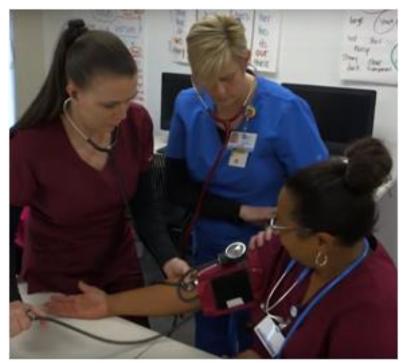
Using Labor Market Information for Industry Certification Planning





Certified Clinical Medical Assistant/CCMA

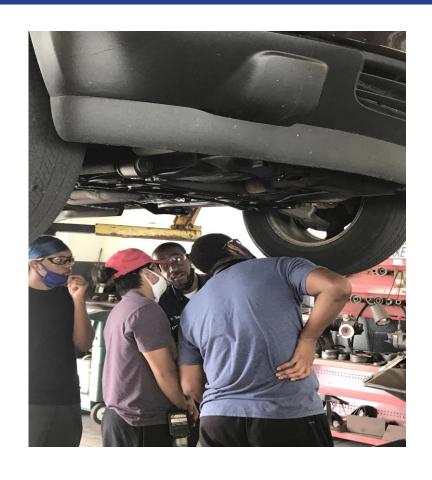








Automotive Service Excellence



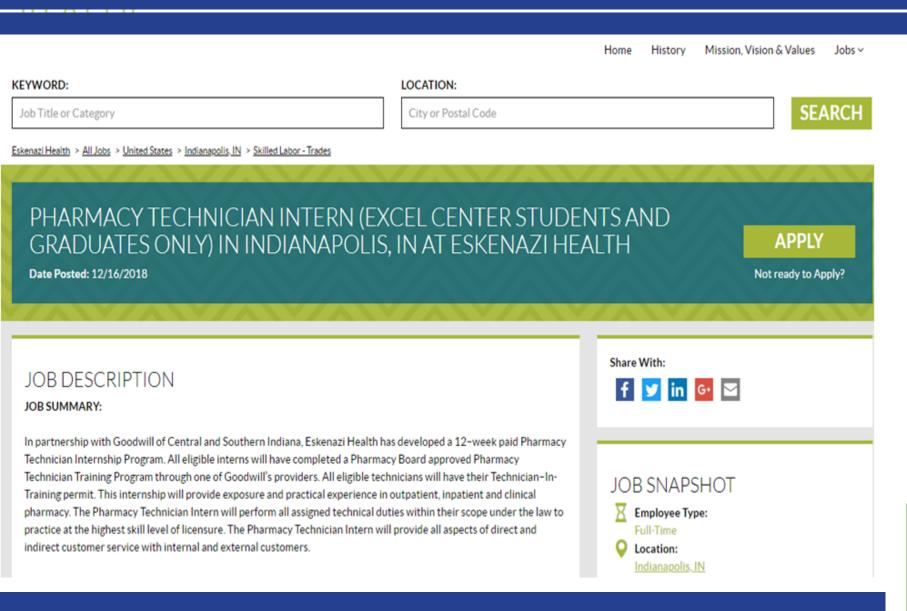








Certified Pharmacy Technician/CPhT









CompTIA IT Fundamentals & A+

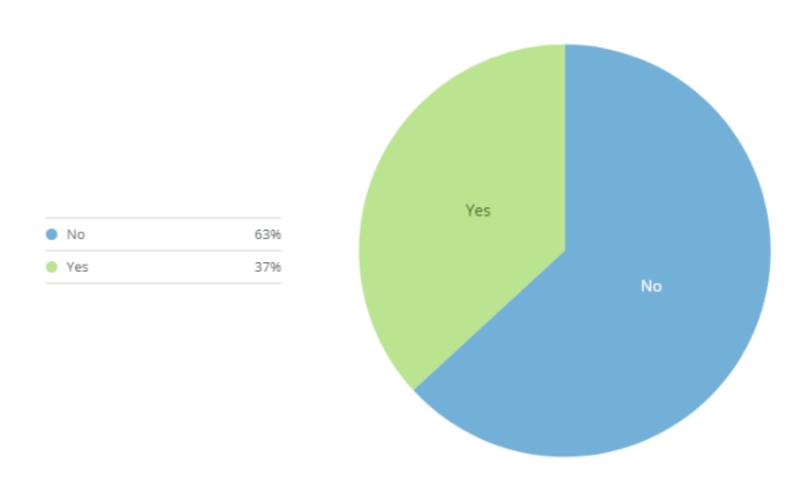


Certifications & Wages

Middle Skill Credential	Average Hourly Wage 2020
CDL	\$22.33
Welding	\$19.00
Microsoft Office Specialist	\$19.00
Dental Assistant	\$18.25
CompTIA A+	\$16.00
CCMA	\$15.25
Pharmacy Technician	\$14.32
Automotive Service	\$14.00
Excellence	

Middle Skill Placements

37% Middle Skill Placements (excluding unknowns)



Middle Skill Placements







Welcome to



INDIANACAREERREADY is your single source providing the tools needed to prepare and **find high-demand and high-wage jobs** needed now and in the future. Step inside and discover the next level of your career!

Department of Workforce Development Resources







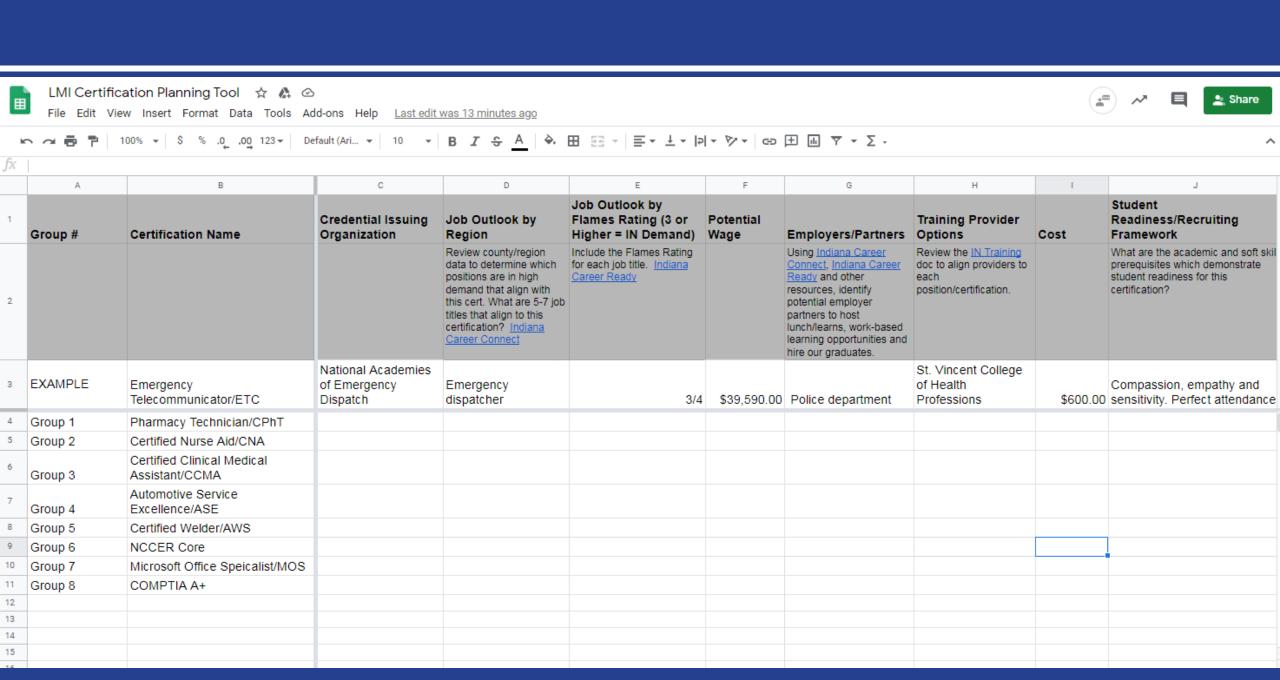






Apprenticeship





LMI Group Activity

	Certification Name	Credential Issuing Organization	Job Outlook by Region Review county/region data to determine which positions are in high demand that align with this cert. What are 5-7 job titles that align to this certification? Indiana Career Connect	Rating (3 or Higher = IN Demand) Include the Flames Rating fo each job title. Indiana Caree Ready		Employers/Partners Using Indiana Career Connect, Indiana Career Ready and other resources, identify potential employer partners to host lunch/learns, work-based learning opportunities and hire our graduates.	Training Provider Options Review the IN Training doc to align providers to each position/certification.	Cost	Student Readiness/Recruiting Framework What are the academic and soft skill prerequisites which demonstrate student readiness for this certification?
EXAMPLE Group 1	Telecommunicator/ETC Pharmacy Technician/CPhT	Emergency Dispatch	Emergency dispatcher	3/-		Office; Priority CVS,Kroger,Eskenazi,Walgreens,Methodist Hospital,Meijer	Health Professions		sensitivity. Perfect attendance processing of medication, customer service; data processing; taking orders;maintaining inventory;HSE/HSD; limited to no
Group 2	Certified Nurse Aid/CNA	Indiana State Department of Health	Nursing Assistant, CNA, Nurse Aide	3/	4 25,00	American Senior Communities, LLC. 0 Kindred Healthcare, LLC	Ivy Tech, Hardon Educational Institute, ACL Medical Training, NurseAide Training Center, Ready to Care,	\$1200 - \$2100	Customer Service, Attention to detail, prfessionalism, work ethic, oral communication, written communication, integrity, information gathering, problem solving, critical thinking
Group 3	Certified Clinical Medical Assistant/CCMA	National Healthcare Association	Medical Assistant I, Medical Assistant II, Clinical Assistant	5/	5 30,74	Heath Network, St. Vincent Hospital, IU Health	Jeremi Vocational Institute, Vincennes, TrainerConnect Inc.	\$2,659.00	Customer service, Point of care testing, Knowledge of medical terminology, CPT Coding, Flexible
Group 4 Group 5	Automotive Service Excellence/ASE Certified Welder/AWS	Elkhart Adult Education American Welding Society	technician and mechanic, full time maintenance technician, equipment service technician Welder Fitters, Welders Cutters Solderers, and	4/		Robinson Tire and auto service, lakeside auto werks 0 inc., custom car care inc. Manpower, Adecco USA, 0 Altec Industries,	Midwest Technical Institute, IVY TECH,	\$1500to\$5500/ 8weeks	
Group 6 Group 7 Group 8	NCCER Core Microsoft Office Specialist/MOS COMPTIA A+	Construction Education Certiport Training, LLC	Business Analysis Computer Network		5 \$30,000-\$80,00 \$65,973 \$48- 82,000/yea	0	Schools, Adult, and Cont. Computer Training Computer Training	\$3,500 \$2000- 5000	

Tools and Links Shared in Training

- County/region data to determine which positions are in high demand with certain certifications: Indiana Career Connect
- Flames ratings for various job titles: <u>Indiana Career Ready</u>
- Potential employer partners for certification completers: <u>Indiana Career Connect</u>
- Training providers for specific certifications: <u>IN Training</u> & <u>WorkOne Indy</u>
- Credential Issuing Organizations: <u>IN Promoted Industry Certs</u>
- What are the academic and soft skill prerequisites which demonstrate student readiness for this certification?

Other LMI tools:

- <u>O*Net</u>
- Career OneStop
 - Research Industries
 - Explore Careers
- Hoosiers by the Numbers

Any Questions?







Launch Your Career in Logistics Through Project Azul

October 22, 2020





38% of households in Central Indiana are ALICE (Asset Limited, Income Constrained, Employed) or in poverty.

*ALICE ® Report for United Way of Central Indiana Counties, 2018

Mission of Project Azul

The mission of **Project Azul** is to provide individuals from underserved communities with the flexible training and financial assistance needed to transition from unemployment or underemployment into full-time careers offering higher wages, access to benefits, and a pathway to career advancement.

Project Azul Trainings

Forklift Essentials

Two-day training focused on operating and safety of forklift driving. Successful participants receive an industry recognized Forklift certificate.

Team Lead Essentials

Two-day training focused on necessary skills essential for success as a Team Lead.

Warehouse Associates Essentials

Five-day training that includes both Forklift Essentials and Team Lead Essentials and also includes basics of supply chain and warehousing.

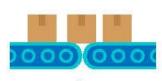
All of our trainings are held at the Vincennes University Logistics Training and Education Center (VU LTEC) in Plainfield.

Training Overview

- Courses are a blend of classroom instruction and hands-on activities
- Trainings are between 2 days and 5 days and are held several times per month
- Books are provided to all participants and are available in English or Spanish
- Additional safety practices have been implemented to protect participants from COVID 19
- Forklift Essentials component includes both a written and hands on test; tests can be taken as many times as needed in order to pass
- Written test can be taken in English or Spanish
- Participants are paid a stipend of \$12/hour once they have successfully completed training
- Full attendance is required to successfully complete training

Project Azul Trainings

How does Project Azul support your career growth? Without Training Entry Level



Warehouse **Associate**



Pick + Packer



Material handler



\$12-13/hour

With Project Azul Training + Success Coaching







*Wage information from CareerBuilder Supply and Demand Reports for Central Indiana



Project Azul Process



Intake with Workforce Success Coach

Training Program

Skill Marketing to Employer Partners

Workforce Success Coach

Project Azul participants receive support from a Workforce Success Coach. The Workforce Success Coach

- Provides career success coaching to participants
- Refers participants to resources to help support their unique needs (such as childcare, transportation, English classes, high school equivalency, and more)
- Matches participants with workplaces that meet their skills and career interests
- Stays in contact with participants

Job Placement

Project Azul will help you secure a full-time job once you complete the training

Number of jobs available within 30 miles of Indianapolis:

- Warehouse Worker: 5,700
- Forklift Operator: 5,564
- Warehouse Team lead: 4,765

Higher pay than ever

- Warehouse Worker: \$13.75/hour
- Forklift Operator: \$14.00/hour-\$16.75/hour
- Warehouse Team Lead: \$15.75/hour-\$20.50/hour

Opportunities for career advancement!

Employer Partner Benefits

Employer Partners receive:

- Access to a trained, vetted candidate pool
- Support from Project Azul to meet your specific employer needs
- Candidate support to increase workforce success

2019 Success in Action

- Enrolled in Training: 93
 - Successfully Completed Training: 73
- 65% placed in full time, benefitted jobs, with pathway to career advancement (48 participants)
- 25% of participants placed in full time jobs were not employed before Project Azul (12 participants)
- 28% average pay increase (\$3.19/hour increase)
- Pre-Project Azul average hourly wage (*if employed): \$11.00
- Post-Project Azul average hourly wage: \$14.00

Russell, PA Participant in 2019

- Moved to the US from the Philippines in 2015, leaving her family behind when she immigrated
- When she connected with PA Workforce Success Coach, she was making \$14/hour but had no benefits
- Workforce Success Coach connected her with local nonprofit legal clinic to assist her with the process to bring her family
- Participated in Team Lead training
- After completing training, Russell was offered a supervisor role and her pay increased to \$19/hour with benefits

Oscar, PA Participant in 2019



- Was unemployed when connected with PA Workforce Success Coach
- Completed Team Lead Training Program
- Currently makes \$21.50/hour and works as a Trainer at logistics company in Plainfield
- Currently enrolled at Ivy Tech; pursuing a Business Management Degree
- Oscar says, "My life has changed considerably. I feel more confident in myself. I don't always have to do physical work anymore as I am now in charge of training others at my current job. This program has helped me find out what it is that I want for my life. It's also helped push me out of my comfort zone. I also learned to be more patient and humble with myself. This training was the starting point of a career pathway for me. I am now looking for ways to improve myself in different areas and also set goals for myself. The training helped me to be more open minded and take a humbler learning approach."

Enrollment Info

Requirements:

- Be at least 18 years old
- Have workforce authorization in the U.S.
- Have a valid Driver's License or Permit

To Enroll:

- Email Maria Baca: Mbaca@projectazul.org
- OR visit <u>www.projectazul.org</u> and click on "Contact Us"

Thank You!

Contact Us

Yecenia Tostado <u>ytostado@projectazul.org</u> Maria Baca <u>mbaca@projectazul.org</u> <u>www.projectazul.org</u>



Marion County Ecosystem, we need your help!

Please complete <u>this career services survey</u> as soon as possible.

It will be used for:

- Future Ecosystem Enrichment Content Planning
- Resources developed to help you with career services
- Data that can help us meet gaps in service delivery
- And MORE!





Next Session: November 19th

Register Here



Want to Info from Past
Ecosystem Enrichment Click Here
Sessions?

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<u>Career Coaching Survey!</u>